



Tiered Network Benefits & Development

How do you plan to develop your network tiers? Is your current tiering methodology defensible? Does it make sense to your providers? Can providers administer the copays/deductibles in your program? Is it consistent with your long term business strategy?

Tiered Network benefit programs are increasing in popularity with plan sponsors, but concerns about them are also increasing as providers resist the programs. Early network development versions often resorted to charge/cost differences. Many programs were administratively impossible for providers. The most successful program will be one that is acceptable to all health system stakeholders. Tiered Networks will play a critical role in tomorrow's health care system as it positions the consumer as a key decision maker.

How can AHP help?

AHP consultants can provide a broad array of services for tiered networking programs including:

- Develop tiering strategy and methodology reflecting appropriate metrics and performance results
- Assess providers using tiering strategy developing multiple tiering scenarios
- Provide provider contracting strategy and methodology consistent with tiered benefits program
- Help design compatible tiered benefits that can be easily administered by the plan and providers
- Design and help develop system requirements to support tiered benefits program
- Implement tiered benefits program, or selected aspect of it

Why Axene Health Partners?

AHP consultants have broad experience with a variety of clients helping them develop and implement their tiered networking programs. They have worked with both health plans designing the programs and providers trying to implement and contract with the programs. Our multi-disciplinary consultant model provides a diverse resource for our clients. We are able to represent all perspectives resulting in a high likelihood of product success. We are prepared to provide a wide range of options ranging from basic support to full implementation services.

For more information, contact us at info@axenehp.com.

Axene Health Partners
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